

NEW! LIVE!



MASTER TRACKS

POWERED BY MOMENTUM*

For more information and to register, visit
<https://rem.ax/2021SpringMasterTracks>

All sessions offered virtually via Zoom

Special Early Bird Pricing -
20% Off!

\$75 per course for first-time attendees
(Early Bird Price - \$60 per course)

\$25 per course for returning attendees
(Early Bird Price - \$20 per course)

discount valid through 3/25

LEADERSHIP - April 27-28 - 9 AM - 12:30 PM MT

Ready to take your leadership to the next level? The LEADERSHIP MasterTrack dives into providing clarity as a leader. Learn how to empower others through collaboration, building trust and valuing others. Gain best practices on becoming a better communicator. Become more adaptable in an ever-changing world. Increase your confidence to lead through uncertainty.

INTENDED OUTCOMES FROM THIS TRACK:

- Understand the key attributes of a leader
- Identify your core ideology
- Develop trust and empower others
- Enhance your leadership communication
- How to be an adaptable leader
- Learning the keys to confident leadership

STAFFING - May 4-5 - 9 AM - 12:30 PM MT

Interested in building a highly proficient and engaged staff? The STAFFING MasterTrack will teach you why leverage is the key to abundance. Learn how to gain leverage through identifying your target staff member and hiring the right culture fit. Find out why consulting, training and accountability are the keys to becoming truly leveraged!

INTENDED OUTCOMES FROM THIS TRACK:

- Clarity around your entire staffing process
- A staffing plan to take action
- Skill & confidence in your system
- A commitment to grow your business
- Create a consistency habit

RECRUITING - May 18-19 - 9 AM - 12:30 PM MT

Looking to become an advanced recruiter? The RECRUITING MasterTrack covers why having a unique value proposition is essential. Learn industry best practices on lead generation and lead conversion to enhance your recruiting skillset! Utilize the information, tools and exercises included to build a systematized recruiting plan for your brokerage.

INTENDED OUTCOMES FROM THIS TRACK:

- Clarity around your entire recruiting process
- A plan to take action
- Skill & confidence in your system
- A commitment to grow your business
- Create a consistency habit

COMPLETE AGENT DEVELOPMENT - May 25-26 - 9 AM - 12:30 PM MT

Have a passion for agent development? The COMPLETE AGENT DEVELOPMENT MasterTrack focuses on the creation of a successful agent development framework. Learn the key elements of consulting, training and accountability! Transform agent thinking into financial requirements for success. Gain insights into the behaviors for building effective agent development systems. Develop a habit of consistency that results in your ultimate success as a leader.

INTENDED OUTCOMES FROM THIS TRACK:

- Clarity around a complete agent development process
- Create an agent development plan you can implement
- Develop skill and confidence in facilitating
- Commitment to growing your development program
- Create a consistency habit

Questions? Email momentum@remax.com